

Remax

"RE/MAX Associates" is independently owned, managed and operated real estate brokerage in association with RE/MAX International Inc. (since 1973) which is the largest real estate company in the world and has its presence in over 68 countries with more than 6900 offices and over 122 000 agents. "Associates" is a privately held real estate firm specialising in residential sales and commercial property investments. The management and agents are self motivated, experienced individuals in providing professional services within the Dubai and U.A.E property market, and are dedicated in maximizing investor value as well as client satisfaction.

RE/MAX (Real Estate Maximum), as rightly said, leads the real estate business around the globe to its maximum.

RE/MAX

- Home of The Real Estate Leaders®.

- Home of the Best Agents®

- Above the Crowd®

- As an Industry Leader

RE/MAX Associates helps you find world-class residences in the heart of one of the world's most exciting and dynamic cities. A home specially designed to meet you and your family's every need, a business

space that will lead your business onto world stage. And also, fabulous landscapes and plots for your dream projects.

RE/MAX with its professional expertise in the United Arab Emirates real estate market, has a comprehensive edge in bringing you the best deals and off hand information.

Unlike agents with other real estate operations, RE/MAX Associates receive the leads that their efforts generate. The independence and creativity of RE/MAX Sales Associates are nowhere more visible than in personal promotion activities.

Why Consult RE/MAX?

Why consult RE/MAX Associates to buy or sell or rent your property?

Well, our customers feel that the key points below are the answers to the above question.

* Our specialised sales team is a group of reliable high network individuals who mean strictly business, with keen eye for minute details and taking only the shortest amount of your valuable time.

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* Our sales specialists are best known for their negotiating terms with the sellers / agents to get you the best favourable offers for the property.

* RE/MAX will be there for any questions or query or to advise you even after the purchase of the property. Our main concern is your complete satisfaction.

* RE/MAX receives some of the highest customer satisfaction ratings in virtually any service category, providing a wide range of support including:

1. Customized marketing plans designed to attract the greatest number of "qualified buyers" in the shortest period of time

2. Top performer networking to help buy or sell your home

3. Professional relocation and commercial real estate services

* RE/MAX have strong business liaisons with Amlak, Tamweel, Dubai Islamic Bank etc… (Among best financiers in UAE) to provide with the necessary financial support for you to buy your dream property.

* RE/MAX Associates are innovators. They were among the first to aggressively embrace personal promotion and buyer agency, and to adapt technology to the real estate sales process. New ways of doing business don't depend on top-down approval. The innovations start in the field and the RE/MAX system responds with support. RE/MAX Associates are first to pioneer trends that lead to increased productivity.

Working Methodology

We provide the best working methodology to our customers.

* Finding the right

properties – We short list exclusive properties with most favourable terms that meets every bit of your dream property.

* Getting pre-qualified

– Being pre-qualified will help the whole process run smoothly and a pleasant one. This will give you an eagle-eye vision over the whole process.

* Viewing property –

We schedule convenient appointments with the agents, so that you don't lose out on time. Provide you with the off hand information about the property.

* Comparative market analysis

- This will help you in understanding the market value of the property and as well as will provide you with a wide ranges of choices to select the right property.

* Negotiating – We

will guide you in preparing the offer for the property. We will also negotiate the best deals with the agents to get you the best price for the property.

We can also provide you with easy, flexible and professional financial support to buy your dream property.

* Closing – We are experts in monitoring the process of your transaction. We can identify potential problems and make necessary arrangements to avoid delays.

We will keep you advised throughout the process and answer any questions you may have at any time.